PERFORMANCE EVALUATION SERIES

Part 1 | Evaluation Foundations



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SERIES OVERVIEW

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EVALUATION FOUNDATIONS



CALIBRATION



COACHING CONVERSATIONS

UMSL

WHY WE DO PERFORMANCE EVALUATIONS





MINDSET MATTERS



Growth Mindset

- Basic qualities are things you can cultivate
- Intelligence and talents can be developed over time
- The hand you're dealt is the starting point for development
- You are passionate about stretching yourself

Fixed Mindset

- Basic qualities are innate, fixed, you are what you are
- Everyone has a certain amount of intelligence and talents
- This is the hand you've been dealt it is what it is
- You are constantly trying to prove yourself and avoid failure



MINDSET MATTERS





MINDSET MATTERS

Growth Mindset

Fixed Mindset

Critique

- Welcomed, sought out
- Seen as an opportunity for growth
- Thinks "what changes am I willing to make in order to be more effective?"
- Results in motivation to continue growing, trying new things, and taking on new challenges
- Thinks "ok, I've got this down, what's next, how can I continue to grow"

- Responds with denial, excuses, or blame
- Seen as a personal attack
- Thinks "this is the way I am and I'm not good enough"
- Results in contentment
- Thinks "ok, I'm good at this,
 I'll stick to this"

Praise



OBJECTIVES

- Determine employee's goals and opportunities
- Provide feedback and counseling
- Establish clear expectations and commitment
- Determine training needs





TO MOTIVATE OR DEMOTIVATE







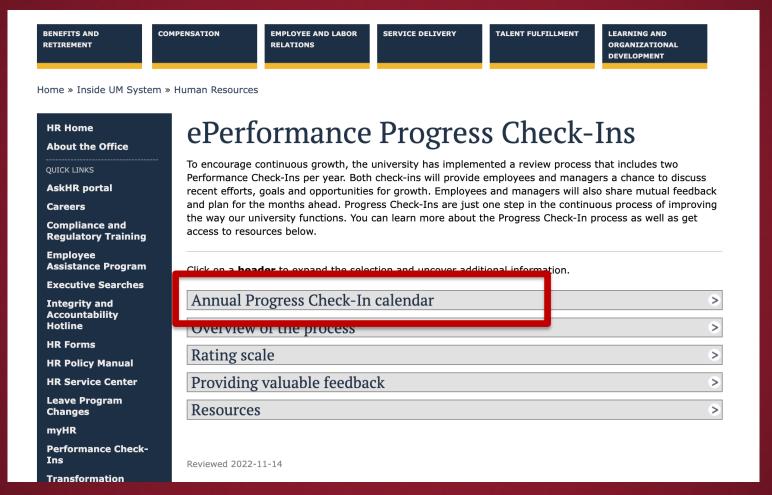
PREPARE IN ADVANCE



Never wait until the last minute.



WHEN ARE THEY DUE?





AREAS OF CONSIDERATION:

- Expectations of the position
- The University's competency models
 - UM System Success Factors
 - Leader Competencies
- Values & goals of the University



WORDS & PHRASES

SPECIFIC LANGUAGE

NON-BIASED

PROBLEM SOLVING



SET SEXPECTATIONS

Give your employee a chance to contribute



BE CLEAR & CONSISE

Avoid glossing over issues

Ask questions: don't assume





BIAS & PERFORMANCE REVIEWS

- + IDIOSYNCRATIC RATER EFFECT
- + CENTRAL TENDENCY ERROR
- + RECENCY BIAS



OTHER PITFALLS TO AVOID

- Focus on negatives and weaknesses
- Rater inexperience or Ineffectiveness (horns/halo effect)



WORKSHOP 1

What feedback could you give to:

 An employee who has been with you for three years and is consistently hard-working, reliable and positive. She is known for being a strong performer with great attention to detail.

But...

- Work has been slipping over past few weeks she missed critical details on three separate projects and has not been tracking due dates.
- Two team members have shared concerns and implied Michelle has 'personal issues'



WORKSHOP 2

What feedback could you give to:

 You are a new supervisor to a unit. You are providing a review for a long-time employee who is very steady in their work. This is someone who has always received a "reliably delivers" score.

But...

• They seem to be very disgruntled. Since you have been working with them, you have noticed that they make snide comments to coworkers and can come across as being very disrespectful.



GOALS

- S SPECIFIC
- M MEASURABLE
- A ACHIEVABLE
- R RELEVANT
- T TIMELY





Actively Listen

Ask Questions

Don't do all the talking!



AT THE END OF THE MEETING:

- Set dates for follow-up/goals
- + Agree to action plan (if applicable)



ADDITIONAL RESOURCES

- + Access pending tasks in production
- + Progress check-in fillable form
- + Positive Feedback in Four Steps
- + Giving Constructive Feedback
- + Polishing Your Feedback Skills
- Assessing and Managing Virtual Team Performance
- + Success factors and other competency models
- + Quick guide to Progress Check-ins



QUESTIONS?



NEXT SESSIONS IN THIS SERIES

Part 1 | Foundations

+ Thursday, February 23, from 2 – 3pm

Make-up appointments as needed during the week of Feb. 27th

Part 2 | Calibration

- + Monday, March 6, from 9 10am
- Tuesday, March 14, from 3 4pm

Make-up appointments as needed during the week of March 20th

Part 3 | Coaching Conversations

- + Wednesday, April 5, from 12 1pm
- + Tuesday, April 11, from 10 11am

Make-up appointments as needed during the week of April 17th

