First things first …

Congratulations!

Chancellor’s Awards for Excellence

25-Year Staff

New Faculty

25-Year Faculty

Employees of the Month
UMSL grants 3,146 degrees

- Campus Record
- Degrees to minorities up 18%
- Strategy Statement

TOTAL ENROLLMENT PROJECTION ... 16,900

- Second highest total on record
- On-campus undergraduates down
- On-campus graduates up
- New international students up
- Off-campus trending way up
- Record GPAs for incoming freshmen & transfers
- Strong demand for campus housing
Student Athletes
... are great students

Hannah Perryman
- GLVC Pitcher of the Year
- 7 career perfect games

163-92-3
Winners in competition

72 Academic All-GLVC Awards
Winners in the classroom

International Business Program

Making us all proud – again!
12th among all universities nationally
13 consecutive years in the Top 20

U.S. News
& World Report

UMSL Business is the only such college in St. Louis to have accreditation for both business and accounting from the Association to Advance Collegiate Schools of Business.
UMSL Receives a Higher Education Excellence in Diversity Award

Recognizes universities that demonstrate an outstanding commitment to diversity and inclusion.

For third year running …

Hasn’t even been announced yet!

Generous Donors

UMSL has raised $130M over the past five years

$25.9M for FY2015

- scholarships
- research
- public service
- buildings
- endowed positions
- academic programs
117-acre tract of land adjacent to campus
- Donor provided funds to purchase
- 10-year lease agreement to remain course
- Safeguard for campus, community

Discount for students, faculty, staff and alumni. So – Play. Play. Play.

Recreation and Wellness Center opens …
… adding new dimension to campus life
Science Learning Building

- 75,000 SF along Natural Bridge Road
- Advanced teaching laboratories
- Solarium/town center

50% Complete
Open in Summer 2016

Optometry Patient Care Center

- 48,000 SF along Natural Bridge Road
- 13,000 SF of leasable shell space
- Primary health and dental with UMKC

25% Complete
Open in Fall 2016
Business Administration Building

46,000 SF along West Drive
- Classroom/unique learning spaces
- Social spaces/stock trading room
  - Faculty offices

Break Ground in October

$10M Donor Gifts - $10M State Match

Renovating Benton Hall

$25M investment
- State
- UMSL
- UM System

Opened in 1965

Seminar rooms
- Flex classrooms
- New restrooms
- Accessible entrances
- Modern mechanical systems
Natural Bridge Road as a Great Street

Landscaped medians
Dedicated bike lanes
Roundabout-Community Plaza

Central West End

The Wedge

Challenges
State funding remains a challenge …
… as it has for other institutions

A flat budget of $63.6M across this timeline would have given the campus an additional $45.8M in revenue for programs and students.

UMSL’s market share position of St. Louis-area undergraduate students is under extreme pressure.

25 brick-and-mortar campuses in the St. Louis region.

and don’t forget about …

Mizzou  SEMO  Truman
National Onlines
Missouri State  WGU
Missouri S&T
UMSL is effective and efficient …
… continuously aligning itself to meet strategic goals

- Academic restructuring: elimination of two colleges and consolidation of graduate school-research administration into single leadership role.
- Facilities restructuring: consolidation of construction and maintenance operations.
- Advancement restructuring: dismantled campaign operation, but has maintained $25M fundraising target.
- Overall goal: Reduce administrative costs and enhance revenue.

But realignment and cuts alone cannot sustain or enhance our position as a top-rate metropolitan university …

UMSL already spends less than peers

<table>
<thead>
<tr>
<th>PEERS</th>
<th>Expenditures PER FTE</th>
<th>UMSL</th>
</tr>
</thead>
<tbody>
<tr>
<td>$19,432</td>
<td>$16,664</td>
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$28M Expenditure GAP
new revenue must be a priority

Recommendation to President and Curators

Tuition/fee policies going forward need to support high-need students and enhance enrollment of academically proficient students who can attend UMSL with little or no campus subsidies.

Must expand reach to …
- International students
- Out-of-state students
- Out-of-region Missourians

investments

Maintaining quality will require strategic expenditures

- Scholarships – need-based and merit
- Enhance student support services
- International/out-of-state recruiters
- Well-conceived on-campus housing
- More marketing support
- Strategic faculty hires
- Facilities improvements
Faculty & Staff Awards Recognition

✓ Honoring those whose work makes our *accomplishments possible* and ensures our *future remains bright* …