

# MICHAEL J. COSTELLO

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## CAREER SUMMARY

UNIVERSITY OF MISSOURI- ST. LOUIS

2005 – present

*A land grant research university.*

**Associate Teaching Professor – College of Business and Research Associate - Center for International Studies**

- Lecturing in the top 20 ranked international business program on law, management and ethical issues in global business.

### **Annual Teaching of Courses:**

#### Fall Semester:

BA-2900 Asynchronous On-Line - Legal Environment of Business  
BA-5900 Asynchronous On-line – Law, Ethics & Business  
IB-3280 – Law of International Commercial Transactions

#### Intersession [January alternating years]:

IB-3283/ IB-5289 Study Abroad Abu Dhabi & Dubai  
IB-3283/ IB- 5289 Study Abroad Belgium & The Netherlands

#### Spring Semester:

BA-2900 Legal Environment of Business  
BA-5900 Law, Ethics & Business  
IB-3285 – Role of Global Corporation

#### Summer Session: [Inter-Campus Course Sharing with UMKC School of Law, UMSL Honors College and College of Business Administration]

IB-3283/ Honors 3030 Study Abroad at Christ Church College, Oxford University, UK course in comparative law for pre-law and international studies [postponed due to Covid-19]

IB-3283/Honors 3030/ BA-5289 Study Abroad – Israel course on entrepreneurial and start-up industries with connections to St. Louis Cortex Technology Center [postponed due to Covid-19]

- Member UMSL Conflict of Interest Committee
- Member of Advisory Board for the International Business Program.
- Member Dean’s Advisory Council
- Member UMSL Discrimination Grievance Panel
- Lead annual Old Newsboy Campaign for area Children’s Charities
- Lectures to English Speaking Union on Brexit
- Lectures to public through the Missouri Bar mini law school program
- Have been Visiting Faculty at Gulf University of Science & Technology in Kuwait and Nanjing University, China

#### Service on Corporate Board of Directors:

Member of Board of Directors – **Schaeffer Manufacturing Company**, a \$150,000 privately held company manufacturing and distributing globally lubrication products

Member of Advisory Board – **Masterclock Corp**, a global manufacturer of timing systems for media, military and industrial customers

Member of Board of the **Bander Center for Medical Ethics, School of Medicine, St. Louis University** encouraging education, research and training in responsible delivery of health care

#### **International Coordinator and Adjunct Professor**

- Managing and developing institutional relationships with overseas universities seeking to emulate the United States academic model, primarily active in the Middle East.
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MONSANTO COMPANY, St. Louis, Missouri

2001 - 2003

*A global producer of seeds, herbicides and technologically innovative products for agriculture.*

#### **Assistant General Counsel - Commercial**

- Managing attorney in the negotiations for the sale of Monsanto's Roundup herbicide businesses in Australia and Japan. Received commendation from strategy lead and a special performance bonus in recognition of success in the \$100 million dollar Japanese transaction.
- Coordinated legal strategy for the effort to secure regulatory approvals for biotech crops in countries such as Canada, Philippines and India. During this period, we secured approval for commercialization of biotech cotton in India and biotech corn in the Philippines enabling the Asia-Pacific region to achieve its commercial sales objectives in fy 2002.
- Commercial law adviser to the business team responsible for Monsanto's largest joint venture with Cargill, Inc. with an \$80 million dollar annual budget.
- Led the restructuring and provision of legal services to Canadian operations.

AGRIBRANDS INTERNATIONAL, INC., St. Louis, Missouri

1998 - 2001

*Agribands International, Inc, a spin-off of Ralston Purina Company, producing and distributing animal feed products in 16 countries on four continents.*

#### **General Counsel and Corporate Secretary**

- Led the legal aspects of the negotiation and structuring for the spin-off of this entity from the Ralston Purina Company and its establishment as an independent NYSE listed company with \$1.4 billion in annual revenues.
- Advised company through proposed merger, shareholder derivative suit and subsequent unsolicited bid for the acquisition of company by Cargill resulting in a greater than 2X return to shareholders.

RALSTON PURINA COMPANY, St. Louis, Missouri

1989 – 1998

*A former Fortune 100 producer of consumer products- such as Dog Chow dog food, Chex cereal and Energizer batteries.*

#### **International Counsel- Animal and Human Foods Division**

- Devised and directed the legal strategy which led to the unanimous decision by the Missouri Supreme Court recognizing the doctrine of *forum non conveniens* and the dismissal of a multimillion-dollar product liability claim.
- Managed the provision of legal services to the division officers and country managers, including successful acquisitions in countries such as Mexico, Hungary, China and the establishment of new operations in the Philippines, Korea and France.
- Negotiated and documented trademark and product technology licenses with third parties in Egypt, Taiwan and the Dominican Republic.
- Successfully concluded exits from operations in Japan, Korea, Chile, Thailand and Puerto Rico.
- Supervised major litigation in Chile, China, Peru and Italy as well as recurring litigation in all

countries in which we operated.

- THOMPSON AND COBURN (formerly Mitchell), St. Louis, Missouri 1983-1989  
*A leading law firm*  
**Associate- International, Corporate, Finance and Restructuring Departments**  
Represented clients in commercial, financial and international transactions.
- COMMISSION OF THE EUROPEAN COMMUNITIES, Brussels, Belgium 1980  
**Intern- Legal Disputes, Directorate for African, Caribbean & Pacific Countries**  
Prepared materials on Lome convention and briefed disputes arising from aid programs.
- NORDIC LAW CONSULTANTS, Brussels, Belgium 1977-1980  
*A Scandinavian law firm specializing in cross border transactions*  
**Associate- Cross Border and EU transactions**  
Represented clients in filings before EU bodies and in commercial transactions, including in EU antitrust and dumping procedures.
- LINDENWOOD UNIVERSITY, MBA PROGRAM, St. Charles, Missouri 2004 - 2006  
WASHINGTON UNIVERSITY - UNIVERSITY COLLEGE, St. Louis, Missouri periodically  
WEBSTER UNIVERSITY - BUSINESS SCHOOL/MBA, St. Louis, Missouri mid-1980s  
**Adjunct Professor of international and business law**  
Teaching undergraduate and graduate courses in international business operations, international law, international institutions and international business transactions.

#### EDUCATION

**Masters of International and Comparative Law**, cum laude in 1979  
Vrije Universeit Brussel, Brussels, Belgium

**Juris Doctor**, cum laude in 1977  
St. Louis University, St. Louis, Missouri

**Bachelor of Arts, Political Science** in 1974  
University of Missouri, Columbia, Missouri