Begin Course Here: As soon as possible, each student should click on the Modules button on the left side of the Course website and follow the instructions:

Tasks:
- **Print out and read** Syllabus and Course Schedule by midnight on Monday, January 18th
- Go To Start Course Here in Modules
- View Instructor Video Introduction
- Create Voicethread Account
- Create and Post to Discussion Board link to Your Voicethread introduction by midnight on Sunday, January 24th
- Submit three [3] proposed cases from the ‘Questions and Case Problems’ section of three different chapters of the textbook in an email to instructor in order of preference ASAP but not later than midnight on Sunday, January 24th
- Comment on at least [3] students introductions by midnight on Sunday, January 31st
- Watch Voicethread presentation on Framework for study of law
- **Note: First Module Exam due by midnight, Sunday, January 31st**

Note: Optional and Mandatory Zoom On-Line video sessions function well in Chrome web browser

Note: Mandatory Zoom session from 5:30 – 6:30pm on Wednesday, March 17th [sorry about St. Patrick’s Day] Please mark your calendar - Tucker Graphics v. Nihon Ichiban mock arbitration exercise

Module One: Foundations of Law

To be completed during weeks 1-2 [January 18th – January 30th with Module One Exam by not later than midnight on Sunday, January 31st]
Read:

Chapter 1: Law, Value Creation and Risk Management
Chapter 2: Ethics and the Law
Chapter 25: International Law Transactions

Watch Video Lectures:

Introduction to Law
Ethics and Social Responsibility
International Law
Civil –Common Law Divide

Assignments:

1. Read Case Sorrell v. IMS Health Inc [Pages 9-10 of textbook] and submit one [1] paragraph typewritten answer attached as a Word document via on-line submission tool by midnight on Sunday, January 24th

2. Read Joya problem and cartoon and submit one [1] paragraph typewritten answer attached as a Word document via the on-line submission tool by midnight on Sunday, January 24th

Module One On-Line Office Hours:  5:30 – 6:30 on Wednesday, January 27th via Zoom. You can join by clicking on the Zoom button in Course website

The instructor will be available to answer questions about Module One beginning at 5:30pm and will stay on-line so long as students are participating.

Module One Exam: [consisting of 2 parts worth total of 50 points]

Complete the Module One Exam Parts A and B by not later than midnight on Sunday, January 31st. Each part must be completed in a timely manner Part 1 – 30 minutes and Part 2 – 20 minutes. [automatically submitted at end of time.]

Module Two: US Constitution and Administrative Law

To be completed during weeks 3 - 4 [February 1st – February 13th with Module Two Exam by not later than midnight on Sunday, February 14th – sorry about Valentine’s Day]
Read:
Chapter 4: Constitutional Bases for Business Regulation and US Constitution
Appendix A of Textbook – US Constitution
Chapter 6: Administrative Law

Watch Video Lectures
US Constitution Foundation
Bill of Rights
Administrative Law

Assignment:
Read: A Manager’s Dilemma: Putting It Into Practice – Free Speech and Censoring of Social Media on page 117 of the textbook. Students with a last name ending in A-H take the position of Facebook; students with a last name ending in I-Z take the position of individual sanctioned by Facebook. Write a one [1] paragraph argument in support of your client’s position. Post your answer to the Course Discussion Board and review and comment on at least three [3] of the postings from the opposite point of view. Submit the answer in Word format as an attachment by not later than midnight on Sunday, February 7th and your comments by Wednesday, February 10th

Module Two On-Line Office Hours: 5:30 – 6:30 on Wednesday, February 10th via Zoom. You can join by clicking on the Zoom button in Course. The instructor will be available to answer questions about Module Two beginning at 5:30pm and will stay on-line so long as students are participating.

Module Two Exam: [consisting of 2 parts worth total of 50 points]

Complete the Module Two Exam Parts A and B by not later than midnight on Sunday, September 20th. Each part must be completed in a timely manner [automatically submitted at end of time.]

Group One: Students having been assigned cases from Chapters 1 through 6 and 24 are required to post their one [1] type written page case analysis in Word format via the on-line submission tool and Voicethread presentation in Powerpoint format to the course discussion board by midnight on Sunday, February 21st. The case analysis and presentation are each worth 100 points.

Group Three reviews of Voicethread presentations due by midnight on Sunday, February 28th. The review is ungraded but part of student participation. See Course Syllabus for more details.
Module Three: Courts and Dispute Resolution

To be completed during weeks 5 - 6 [February 15th – February 27th with Module Three Exam by not later than midnight on Sunday, February 28th. Note: Tucker – Nihon Exercise extends into Module 4 time frame.]

**Read:**
Chapter 3: Courts, Sources of Law and Dispute Resolution
Tucker Graphics v. Nihon Ichiban materials

**Watch Video Lectures:**
Dispute Resolution - The US Court System
US Trial Process
Dispute Resolution - ADR
Effective Lawyering
Television clip of a trial [unauthentic example]

**Assignment:**
Tucker Graphics v. Nihon Ichiban group exercise – Note this is a several part group exercise requiring individual and group decision making with a win-lose outcome

Part 1 is due by not later than midnight on Sunday, February 28th and

Part 2 each team’s answers are due by not later than midnight on Sunday, March 7th,

Part 3 arbitral panel questions, if any, are due to the respective teams by midnight on Monday, March 15th, team responses to Arbitral panel by midnight on Tuesday, March 16th

**Mandatory Zoom Session from 5:30 – 6:30pm on Wednesday, March 17th for Tucker Graphics v. Nihon Ichiban mock arbitration exercise** You can join by clicking on the Zoom button in Course website.

The instructor will be available to answer questions in a voluntary Zoom session about Module Three on Wednesday, February 24th beginning at 5:30pm and will stay on-line so long as students are participating.

**Module Three Exam: [consisting of 2 parts worth total of 50 points]**
Complete the Module Three Exam Parts A and B by not later than midnight on Sunday, February 28th. Each part must be completed in a timely manner [automatically submitted at end of time.]

**Optional Extra Credit:** Court Visit Report [25 points]

Due to Covid, the courts are either closed or restricting public attendance. In lieu of visiting court, each student is offered the opportunity to earn up to twenty-five [25] extra credit points [See explanation about extra credit and Canvas Gradebook in Syllabus.] To earn the extra credit:

a. Watch the video of a juror’s description of her participation in a sensational murder trial;

b. Read at least ten [10] court visit reports by former students;

c. Post by midnight on Sunday, February 21st to course discussion board a one typewritten page report of how a and b above differed from your television and/or movie expectations about court. The report should be an attachment in Word format in twelve point type; and

d. Each student is to review and comment on at least three [3] of your classmates Court Visit Reports by midnight on Wednesday, February 23rd.

**Module Four: Agency and Liability**

To be completed during weeks 7 - 8 [March 1st – March 13th Complete Module Four Exam by not later than midnight on Sunday, March 14th.]

**Read:**
- Chapter 5: Agency
- Chapter 9: Torts and Privacy Protections
- Chapter 10: Product Liability

**Watch Video Lectures:**
Agency
Torts

Assignment:

Read the Global View: International Privacy Laws on pages 247-249 [especially the EU GDPR material]. Write a one [1] paragraph response in Word format and post to the Course Discussion Board by not later than midnight on Sunday, March 7th.

If data is a digital asset owned by the individual, will individuals in the EU have the right to charge Facebook for each use of the individual's data? If so, what impact will this have on the market value of Facebook's stock?

Review and comment on three your classmates postings by not later than midnight on Wednesday, March 10th.

Module Four Exam: [consisting of 2 parts worth total of 50 points]

Complete the Module Four Exam Parts A and B by not later than midnight on Sunday, March 14th. Each part must be completed in a timely manner [automatically submitted at end of time.]

Group Two: Students having been assigned cases from Chapters 7 - 13 are required to post their one [1] type written page case analysis in Word format via the on-line submission tool and Voicethread presentation in Powerpoint format to the Course Discussion Board by midnight on Sunday, March 21st. The case analysis and presentation are each worth 100 points.

Group One reviews of Voicethread presentations due by midnight on Sunday, March 28th. The review is ungraded but part of student participation. See Course Syllabus for more details.

Module Five: Contracts

To be completed during weeks 9 - 10 [March 15th – March 27th with Module Five Exam by not later than midnight on Sunday, March 28th.]

Read:
Chapter 7: Contracts
Chapter 8: Sales, Licensing and E-Commerce
Watch Video Lectures:
- Contracts
- UCC Article 2 Sales
- UN CISG
- Negotiable Instruments

Exercise:

1. Read the Article- A Manager's Dilemma: Putting It Into Practice [page 186-187 of the textbook.]

Assume you are the CEO of GECC and your attorney has proposed arguing in bankruptcy court that Prudential should only receive $92,885,000 of its debt under the ship mortgages due to the typo [under bankruptcy law it is a legal position to take]. If you reject his proposal, GECC stands to lose millions under the subordinate second ship mortgage. It is 2008, GECC has lost hundreds of millions on its collateralized debt obligations that defaulted in the mortgage meltdown. This loss may force GECC into bankruptcy with the resulting loss of your job.

Write a one paragraph answer and Post to the discussion board of your decision and your reasons supporting your decision by midnight, Sunday, March 21st.

Review and post comments to three of your classmates posts by not later than midnight on Wednesday, March 24th.

2. Read the Negotiable Instruments exercise in Module Five and submit via the on-line submission tool your one paragraph answer to who wins and why by midnight on Sunday, March 21st.

Module Five Exam: [consisting of 2 parts worth total of 50 points]

Complete the Module Five Exam Parts A and B by not later than midnight on Sunday, March 28th. Each part must be completed in a timely manner [automatically submitted at end of time.]

Module Six:

To be completed during weeks 11 - 12 [March 29th – April 10th with Module Six Exam by not later than midnight on Sunday, April 11th. The exam for this Module is due by Sunday, March 28th when Spring Break has begun. Organize your time effectively if you desire to complete before Spring Break.]

Read:
Exercise:
Read A Manager’s Dilemma: Putting It Into Practice- Conflict or Just Good
Client Relations on page 622 of the textbook. In light of the revelations of Wells Fargo
and its pressure on employees to sign up customers to new accounts, credit cards,
insurance, et cetera; you are the Senior Vice President and relationship officer in the
banking division of Deutsche Bank responsible for the HP account and learn of the HP
Board’s request to Deutsche Asset Management Division of the bank. Write a one [1]
paragraph of what you would do, knowing that the lending relationship with Deutsche is
at risk if the merger does not go through and post to Course Discussion Board by not later
than midnight on Sunday, April 4th and review and comment on at least three [3] of your
classmates responses by not later than midnight on Wednesday, April 7th.

Module Six On-Line Office Hours: 5:00 – 6:30 on Wednesday, April 7th via
Zoom

You can join by clicking on the Zoom button in Course website. The
instructor will be available to answer questions about Module Six
so long as students are participating

Module Six Exam: [consisting of 2 parts worth total of 50 points]

Complete the Module Six Exam Parts A and B by not later than midnight on
Sunday, April 11th. Each part must be completed within the time limit – as it is
automatically submitted at end of time.]

Module Seven: Property

To be completed during weeks 13 – 14 [April 12th – April 24th with Module Seven
Exam by not later than midnight on Sunday, April 25th]

Read:
Chapter 11: Intellectual Property
Chapter 19: Property Law

Watch Video Lectures:
Exercise:

Read – A Manager’s Dilemma: Putting It Into Practice: When In Rome – end of Chapter 10 [page 283] and post to course discussion board a not to exceed one paragraph answer in Word format whether to market the product outside the United States.

If your last name begins with A- M why the product should be marketed outside the US

If your last name begins with N-Z why the product should not be marketed outside the US

With reasons for your answer by midnight on Sunday, April 18th.

Review and comment on at least three classmates from the other perspective by midnight on Wednesday, April 21st.

Module Seven On-Line Office Hours:  5:30 – 6:30 on Wednesday, April 21st via Zoom

You can join by clicking on the Zoom button in Course website. The instructor will be available to answer questions about Module Seven so long as students are participating.

Module Seven Exam: [consisting of 2 parts worth total of 50 points]

Complete the Module Seven Exam Parts A and B by not later than midnight on Sunday, April 25th. Each part must be completed in a timely manner [automatically submitted at end of time.]

Group Three: Students having been assigned cases from Chapters 14 - 23 are required to post their one [1] type written page case analysis in Word format via the on-line submission tool and Voicethread presentation in Powerpoint format to the Course Discussion Board by midnight on Sunday, April 25th. The case analysis and presentation are each worth 100 points.

Group Two reviews of Voicethread presentations due by midnight on Sunday, May 2nd. The review is ungraded but part of student participation. See Course Syllabus for more details.

Module Eight:
To be completed during weeks 15 – 16 [November 26th – May 7th] there is no module eight exam – questions [worth 50 points] will be included in the final exam covering materials in Module 8

**Reading:**
Chapter 16: Antitrust
Chapter 23: Debtor – Creditor Relations and Bankruptcy
Secured Credit Materials

Watch Video Lectures:
Antitrust
Bankruptcy
Secured Credit

**Exercise:**
1. Read the Backhoe problem and provide a not-to-exceed one [1] page answer in Word format [not a pdf file] via the on-line assignment tool. Your answer is due by midnight on Sunday, May 2nd.

2. Oneok Exercise: See materials posted in the Course Module. Write a one [1] paragraph advice to the CEO of Cigna with your recommendation. Post to the on-line discussion board by midnight on Sunday, May 2nd. Review and comment on three of your classmates responses by midnight on Wednesday, May 9th.

**Module Eight and Comprehensive Final Exam On-Line Office Hours: 5:00 – 6:30 on Wednesday, May 5th via Zoom**

You can join by clicking on the Zoom button in Course website. The instructor will be available to answer questions about Module Eight and the comprehensive Final Exam so long as students are participating

**Optional Final Exam [comprehensive] [200 points with 20 extra credit points]:**

While the final exam is optional, you will need to score at least sixty [60%] percent to raise your final course grade. If you score less than sixty percent, no points will be added to the gradebook.

The final exam is comprehensive. Note that approximately fifty [50] points will pertain to Module 8.

The final exam is to be taken between 8:00am until midnight on Wednesday, May 12th.

You will have two [2] hours to complete the exam.