

BUDGET AND PLANNING COMMITTEE REPORT
March 21, 2006

The Budget and Planning Committee met on February 23 and March 10.

The sole topic on February 23 was the UM-St. Louis Development Program Plan. Vice Chancellor for Development Tom Eschen gave an overview of past development efforts, the current climate, and detailed plans for increasing contributions. Here are some key points Eschen made:

1. Most development efforts raise the bulk of their money from individuals, not foundations and corporations. UM-St. Louis is an exception: it has relied more on the foundations and corporations (c75%) than individuals (c25%). His goal is to reverse these shares.

2. The development plan calls for much greater use of deans and the widespread establishment of advisory councils.

3. The Office of Development has established an on-campus call center, largely staffed by students, to conduct an expanded annual fund campaign.

4. The University-Wide Campaign has a target of \$100 million collected between 7/1/2005 and 6/30/2012. Currently, UM-St. Louis is raising less than \$10 million per year.

5. The Office of Development requires about an increase of \$650,000 annually (primarily personnel) in order to conduct this campaign at the planned scale.

The March 10 meeting covered two items: the proposed 10% administrative reductions and a preliminary discussion of the FY2007 budget.

The proposed administrative reductions, totaling \$1,486,000, come from the Chancellor's Office (\$104,000), academic administration (\$768,000), Administrative Services E&E (\$225,000), credit card savings (\$125,000), eliminating the Vice Chancellor for University Relations position (\$64,000), and trimming the marketing budget (\$200,000). These funds will go for the following purposes: shifting administrators to faculty roles (\$203,000), new faculty searches already underway (\$480,000), scholarships and assistantships (\$680,000), and student retention support (\$123,000). The Committee voted to support this recommendation.

The preliminary discussion of the FY2007 budget was based on estimates and intentionally did not reach any conclusions. The FY2007 budget will be considered further at an April 4 meeting from 9:30 am to 11:30 am.

Respectfully submitted,

E. Terrence Jones, Chair

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